# **Grand View University** Financial Report June 30, 2019



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### **Independent Auditor's Report**

RSM US LLP

To the Board of Trustees Grand View University

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Grand View University, which comprise the statements of financial position as of June 30, 2019 and 2018, the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Grand View University as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Emphasis of Matter**

Grand View University adopted Accounting Standard Update (ASU) No. 2016-14, *Not-For-Profit Entities* (*Topic 958*): *Presentation of Financial Statements of Not-for-Profit Entities*, during the year ended June 30, 2019, see Note 1. The adoption of the standard resulted in significant changes to the classification and composition of net assets, additional footnote disclosures and changes to the disclosures related to net assets. Our opinion is not modified with respect to this matter.

RSM US LLP

Des Moines, Iowa October 8, 2019

# Statements of Financial Position June 30, 2019 and 2018

|   | 2019                    | 2018              |
|---|-------------------------|-------------------|
| Assets  |                         |                   |
| Cash and cash equivalents   | \$<br>865,584           | \$<br>440,216     |
| Student and other receivables, net                                      | 1,205,892               | 1,230,081         |
| Prepaid expenses  | 407,873                 | 738,642           |
| Inventories   | 325,080                 | 314,821           |
| Contributions receivable, net   | 620,585                 | 1,587,332         |
| Investments   | 26,320,934              | 25,575,660        |
| Student loans receivable, net   | 902,467                 | 1,153,717         |
| Other assets  | 78,954                  | 76,928            |
| Debt service reserve fund   | 2,099,471               | 2,004,643         |
| Interest rate swap asset  | -                       | 670,383           |
| Land, buildings and equipment, net                                      | 80,931,602              | 83,737,584        |
| Land, bandingo and oquipmont, not                                       | <br>00,001,002          | 00,707,001        |
| Total assets  | <br>113,758,442         | \$<br>117,530,007 |
| Liabilities and Net Assets  |                         |                   |
| Liabilities:  |                         |                   |
| Line of credit  | \$<br>-                 | \$<br>1,500,000   |
| Accounts payable  | 1,582,877               | 1,375,768         |
| Student deposits  | 621,823                 | 551,816           |
| Deferred revenue  | 2,070,703               | 1,196,722         |
| Accrued expenses  | 2,249,089               | 2,073,207         |
| Notes and bonds payable, net  | 43,287,194              | 46,086,184        |
| Interest rate swap liability  | 193,812                 | _                 |
| Advances from federal government for student loans and grants           | 840,864                 | 829,030           |
| Total liabilities   | 50,846,362              | 53,612,727        |
| Net assets:   |                         |                   |
| Without donor restrictions:   |                         |                   |
| Undesignated  | 35,068,665              | 35,732,955        |
| Board designated:   | 00,000,000              | 00,702,000        |
| United States government loan program                                   | 241,971                 | 241,971           |
| Long-term investment  | 1,513,191               | 1,506,770         |
| Total net assets without donor restrictions                             | <br>36,823,827          | 37,481,696        |
| With donor restrictions   |                         |                   |
| Time-restricted for future periods                                      | 119,230                 | 128,251           |
| ·   | 9,753,271               | 10,886,294        |
| Purpose restricted perpetuity   | 9,753,271<br>16,215,752 |                   |
| Purpose restricted—perpetuity  Total net assets with donor restrictions | <br>26,088,253          | 15,421,039        |
| rotal fiet assets with donor restrictions                               | <br>20,000,203          | 26,435,584        |
| Total net assets  | <br>62,912,080          | 63,917,280        |
| Total liabilities and net assets  | \$<br>113,758,442       | \$<br>117,530,007 |

# Statement of Activities Year Ended June 30, 2019

|   |     | Without          | With               |                  |
|---|-----|------------------|--------------------|------------------|
|   | Dor | nor Restrictions | Donor Restrictions | Total            |
| Operating revenues:                               |     |                  |                    | _                |
| Student tuition and fees                          | \$  | 43,065,292       | \$ -               | \$<br>43,065,292 |
| Scholarships and fellowships                      |     | (19,880,684)     | -                  | (19,880,684)     |
| Net tuition and fees                              |     | 23,184,608       | -                  | 23,184,608       |
| Gifts   |     | 296,362          | 471,459            | 767,821          |
| Grants  |     | 244,895          | 654,845            | 899,740          |
| Investment income                                 |     | 95,803           | -                  | 95,803           |
| Endowment spending utilized in operations         |     | 62,393           | 900,749            | 963,142          |
| Sales and services of auxiliary enterprises       |     | 8,519,527        | -                  | 8,519,527        |
| Other income, net                                 |     | 967,298          | 392,287            | 1,359,585        |
| Net assets released from restrictions             |     | 2,659,974        | (2,659,974)        | -                |
| Total operating revenues                          |     | 36,030,860       | (240,634)          | 35,790,226       |
| Operating expenses:                               |     |                  |                    |                  |
| Instruction and research                          |     | 12,157,278       | -                  | 12,157,278       |
| Academic support                                  |     | 3,132,000        | -                  | 3,132,000        |
| Student services                                  |     | 7,800,406        | -                  | 7,800,406        |
| Institutional support                             |     | 7,234,766        | -                  | 7,234,766        |
| Auxiliary enterprises                             |     | 6,914,269        | _                  | 6,914,269        |
| Total operating expenses                          |     | 37,238,719       | -                  | 37,238,719       |
| Change in net assets from                         |     |                  |                    |                  |
| operating activities                              |     | (1,207,859)      | (240,634)          | (1,448,493)      |
| Nonoperating activities:                          |     |                  |                    |                  |
| Contributions restricted for building             |     |                  |                    |                  |
| and equipment                                     |     | _                | 459,130            | 459,130          |
| Gifts for nonoperating purposes                   |     | 14,063           | 794,713            | 808,776          |
| Net assets released from restrictions             |     | 1,312,920        | (1,312,920)        | -                |
| Change in fair value of interest rate swap        |     | (864,195)        | (:,0:=,0=0)        | (864,195)        |
| Change in fair value of debt service reserve fund |     | 94,844           | <u>-</u>           | 94,844           |
| Investment return from endowment                  |     | 54,751           | 853,129            | 907,880          |
| Endowment spending utilized in operations         |     | (62,393)         | (900,749)          | (963,142)        |
| Change in net assets from                         | -   | (02,000)         | (000). 10)         | (000,1.12)       |
| nonoperating activities                           |     | 549,990          | (106,697)          | 443,293          |
| Change in net assets                              |     | (657,869)        | (347,331)          | (1,005,200)      |
| Net assets at beginning of year                   |     | 37,481,696       | 26,435,584         | 63,917,280       |
| Net assets at end of year                         | \$  | 36,823,827       | \$ 26,088,253      | \$<br>62,912,080 |

See notes to financial statements.

# Statement of Activities Year Ended June 30, 2018

|   |     | Without          | With                                  |                  |
|---|-----|------------------|---------------------------------------|------------------|
|   | Dor | nor Restrictions | Donor Restrictions                    | Total            |
| Operating revenues:                               |     |                  |                                       |                  |
| Student tuition and fees                          | \$  | 41,372,971       | \$ -                                  | \$<br>41,372,971 |
| Scholarships and fellowships                      |     | (18,502,075)     | -                                     | (18,502,075)     |
| Net tuition and fees                              |     | 22,870,896       | -                                     | 22,870,896       |
| Gifts   |     | 290,703          | 477,802                               | 768,505          |
| Grants  |     | 219,208          | 479,434                               | 698,642          |
| Investment income                                 |     | 91,318           | -                                     | 91,318           |
| Endowment spending utilized in operations         |     | 62,293           | 822,867                               | 885,160          |
| Sales and services of auxiliary enterprises       |     | 8,222,454        | -                                     | 8,222,454        |
| Other income, net                                 |     | 648,421          | 375,281                               | 1,023,702        |
| Net assets released from restrictions             |     | 2,515,439        | (2,515,439)                           | -                |
| Total operating revenues                          |     | 34,920,732       | (360,055)                             | 34,560,677       |
| Operating expenses:                               |     |                  |                                       |                  |
| Instruction and research                          |     | 11,831,318       | -                                     | 11,831,318       |
| Academic support                                  |     | 2,811,899        | -                                     | 2,811,899        |
| Student services                                  |     | 7,509,056        | -                                     | 7,509,056        |
| Institutional support                             |     | 7,332,562        | -                                     | 7,332,562        |
| Auxiliary enterprises                             |     | 6,916,625        | -                                     | 6,916,625        |
| Total operating expenses                          |     | 36,401,460       | -                                     | 36,401,460       |
| Change in net assets from                         |     |                  |                                       |                  |
| operating activities                              |     | (1,480,728)      | (360,055)                             | (1,840,783)      |
| Nonoperating activities:                          |     |                  |                                       |                  |
| Contributions restricted for building             |     |                  |                                       |                  |
| and equipment                                     |     | _                | 566,959                               | 566,959          |
| Gifts for nonoperating purposes                   |     | _                | 1,959,706                             | 1,959,706        |
| Net assets released from restrictions             |     | 1,312,672        | (1,312,672)                           | -                |
| Change in fair value of interest rate swap        |     | 706,545          | • • • • • • • • • • • • • • • • • • • | 706,545          |
| Change in fair value of debt service reserve fund |     | (54,588)         | -                                     | (54,588)         |
| Investment return from endowment                  |     | (46,700)         | 1,383,669                             | 1,336,969        |
| Endowment spending utilized in operations         |     | (62,293)         | (822,867)                             | (885,160)        |
| Change in net assets from                         |     | (- , )           | (= ,== ,                              | (,,              |
| nonoperating activities                           |     | 1,855,636        | 1,774,795                             | 3,630,431        |
| Change in net assets                              |     | 374,908          | 1,414,740                             | 1,789,648        |
| Net assets at beginning of year                   |     | 37,106,788       | 25,020,844                            | 62,127,632       |
| Net assets at end of year                         | \$  | 37,481,696       | \$ 26,435,584                         | \$<br>63,917,280 |

See notes to financial statements.

# Statements of Cash Flows Years Ended June 30, 2019 and 2018

|   | 2019              | 2018            |
|---|-------------------|-----------------|
| Cash flows from operating activities:                                       |                   |                 |
| Change in net assets  | \$<br>(1,005,200) | \$<br>1,789,648 |
| Adjustments to reconcile change in net assets to net cash                   |                   |                 |
| provided by operating activities:   |                   |                 |
| Depreciation  | 3,680,031         | 3,723,093       |
| Amortization  | 60,886            | 56,540          |
| Realized and unrealized gains on investments, net                           | (463,023)         | (788,433)       |
| Noncash contributions   | (58,466)          | (442,248)       |
| Contributions and income restricted for long-term investment                | (1,253,843)       | (2,526,665)     |
| Change in fair value of interest rate swap                                  | 864,195           | (706,545)       |
| Changes in assets and liabilities:  |                   |                 |
| Student and other receivables   | 24,189            | (240,426)       |
| Student loans receivable  | 6,948             | 79,512          |
| Prepaid expenses  | 330,769           | 17,577          |
| Inventories   | (10,259)          | 20,356          |
| Other assets  | (2,026)           | (2,043)         |
| Contributions receivable  | 966,747           | 309,125         |
| Deferred revenue  | 873,981           | (427,689)       |
| Accounts payable  | 168,282           | 286,789         |
| Student deposits  | 70,007            | 58,976          |
| Accrued expenses  | 175,882           | 411,152         |
| Net cash provided by operating activities                                   | 4,429,100         | 1,618,719       |
| Cook flavor from investing activities.                                      |                   |                 |
| Cash flows from investing activities:                                       | (0.202.224)       | (04 407 457)    |
| Purchase of investments   | (6,302,231)       | (21,427,457)    |
| Proceeds from sales and maturities of investments                           | 5,949,845         | 20,161,842      |
| Purchase of land, buildings and equipment                                   | (835,222)         | (1,718,094)     |
| Issuance of student loans receivable  | -                 | (322,760)       |
| Payments from student loans receivable                                      | <br>244,302       | 246,237         |
| Net cash used in investing activities                                       | <br>(943,306)     | (3,060,232)     |
| Cash flows from financing activities:                                       |                   |                 |
| Net proceeds from (payment on) line of credit                               | (1,500,000)       | 1,500,000       |
| Payments on notes and bonds payable   | (2,859,876)       | (3,819,473)     |
| (Payments to) advances from federal government for student loans and grants | 11,834            | (88,743)        |
| Contributions and income restricted for long-term investments               | 1,287,616         | 2,668,552       |
| Net cash provided by (used in) financing activities                         | (3,060,426)       | 260,336         |
| Net increase (decrease) in cash and cash equivalents                        | 425,368           | (1,181,177)     |
| Cash and cash equivalents:  |                   |                 |
| Beginning   | 440,216           | 1,621,393       |
| Ending  | \$<br>865,584     | \$<br>440,216   |

(Continued)

# Statements of Cash Flows (Continued) Years Ended June 30, 2019 and 2018

|   | 2019            | 2018            |
|---|-----------------|-----------------|
| Supplemental disclosures of cash flow information:                      |                 |                 |
| Cash payments for interest  | \$<br>1,696,318 | \$<br>1,789,137 |
|   |                 |                 |
| Supplemental disclosures of noncash investing and financing activities: |                 |                 |
| Purchase of property and equipment on account                           | \$<br>92,503    | \$<br>53,676    |

See notes to financial statements.

### **Notes to Financial Statements**

# Note 1. Summary of Significant Accounting Policies and Related Matters

**Nature of operations:** Grand View University (the University) is a private, liberal arts institution located in Des Moines, lowa, serving primarily students from lowa. It is affiliated with the Evangelical Lutheran Church in America and is accredited by the Higher Learning Commission for baccalaureate degrees as well as master's degrees.

**Basis of presentation:** The financial statements of the University have been prepared on the accrual basis of accounting. The University has adopted authoritative accounting guidance for nonprofit organizations, which requires that resources be classified for reporting purposes into two net asset categories according to the existence or absence of donor-imposed restrictions.

Descriptions of the two net asset categories and types of transactions affecting each category follow:

Without donor restrictions: Net assets not subject to donor-imposed restrictions.

**With donor restrictions:** Net assets with donor restrictions include net assets that are subject to donor-imposed restrictions that may or will be met either by actions of the University or the passage of time. In addition, net assets with donor restrictions include net assets with donor-imposed restrictions to be maintained in perpetuity by the University. Generally, the donors of these assets permit the University to use all or part of the income earned on related investments for general or specific purposes.

**Accounting estimates:** The preparation of financial statements in conformity with generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the statements of financial position and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Cash and cash equivalents:** Cash and cash equivalents include interest-bearing money market accounts and other investments with a maturity of less than three months at the date of purchase other than money market mutual funds included in the investment portfolio. Cash at June 30, 2019 and 2018, included \$268,166 and \$6,095, respectively, restricted to use in the Federal Perkins Loan Program.

Accounts and loans receivable: Accounts receivable are carried at the unpaid balance of the original amount billed to students net of allowance for doubtful accounts of \$392,795 and \$377,856 at June 30, 2019 and 2018, respectively. Student loans receivable are carried at the amount of unpaid principal net of allowance for doubtful accounts of \$339,265 and \$354,120 at June 30, 2019 and 2018, respectively. Management determines the allowance for doubtful accounts by calculating a specific percent reserve on the aging of the accounts based on historical experience and by identifying specific past due amounts. Student accounts and loans receivable are written off when deemed uncollectible and when student loans receivable are assigned to the U.S. Department of Education. Recoveries of student accounts and loans receivable previously written off are recorded when received. Recoveries totaled approximately \$20,400 and \$30,500 for the years ended June 30, 2019 and 2018, respectively. The provisions for bad debts, net, charged to expense totaled approximately \$15,000 and \$94,000 for the years ended June 30, 2019 and 2018, respectively.

Interest is charged on student accounts receivable that is past due and is recognized as it is charged. A student account receivable is considered to be past due if any portion of the receivable balance is outstanding at the beginning of the term to which the charges relate or if payments are not received as agreed upon. Once a receivable is sent to a collection agency, accrual of interest is suspended and recorded only if collected.

### **Notes to Financial Statements**

### Note 1. Summary of Significant Accounting Policies and Related Matters (Continued)

Interest is charged and recognized on student loans receivable after a student is no longer enrolled in an institution of higher education and after a grace period. Interest is recognized as charged. Late fees are charged if payments are not paid by the payment due date and are recognized as they are received. Students may be granted a deferment, forbearance or cancellation of their student loan receivable based on eligibility requirements defined by the U.S. Department of Education or, in the case of loan funds of the University, based on the respective program.

**Inventories:** Bookstore inventories are stated at the lower of weighted average cost or market.

**Investments:** Investments in equity and debt securities are recorded at fair value with gains and losses included in the statements of activities. Other investments are carried at fair value, measured using net asset value (NAV) as the practical expedient as provided by the fund manager. Investments in money market funds are recorded at cost which approximates fair value.

**Debt service reserve fund:** Debt service reserve fund is invested in bonds and is recorded at fair value with gains and losses included in the statements of activities.

**Land, buildings and equipment:** Land, buildings and equipment are stated at cost or, if received by gift, at the market or appraised value at the date of gift. Depreciation is provided on the straight-line basis over the estimated useful lives of depreciable property and equipment. Interest is capitalized on construction projects with construction periods of greater than one year.

|                        | Years |  |
|------------------------|-------|--|
|                        |       |  |
| Buildings              | 20-60 |  |
| Equipment and vehicles | 3-10  |  |

Advances from federal government for student loans and grants: Funds provided by the United States government under the Federal Perkins Loan Program were loaned to qualified students and previously reloaned after collection. During the year ended June 30, 2018, this program was discontinued and funds can no longer be reloaned to qualified students and must be remitted back to the federal government upon collection. The University continues to service outstanding loans. These funds are ultimately refundable to the United States government and are included as a liability in the statements of financial position.

**Revenue recognition:** Revenues are reported as an increase in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments are recorded when earned and are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of net assets with donor restrictions (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

Contributions, including unconditional promises to give, are recognized as revenue in the period received. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value on the date received. Contributions with donor-imposed restrictions that are met within the same reporting period are reported as with donor restriction revenues, and a reclassification to without donor restrictions is made to reflect the expiration of such restrictions.

### **Notes to Financial Statements**

### Note 1. Summary of Significant Accounting Policies and Related Matters (Continued)

Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risks involved. Amortization of discounts are recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions. The University determines the allowance for doubtful contributions by identifying troubled receivables and using historical experience applied on aging contributions receivable.

Contributions of exhaustible long-lived assets, or of cash or other assets to be used to acquire them, without donor stipulations concerning the use of such long-lived assets, are reported as revenues of the with donor restrictions net asset class and released when the asset is placed in service.

Income and net unrealized and realized gains on investments are reported as follows:

- Increases in net assets with donor restrictions if the terms of the gift or the interpretation of relevant State law require that they be added to the principal of a permanent endowment fund.
- Increases in net assets with donor restrictions net assets if the terms of the gift impose restrictions on the use of the income.
- Increases in net assets without donor restrictions net assets in all other cases.

Tuition and fees are recognized as revenue without donor restriction in the applicable enrollment period that the University provides services to its students. Revenue from auxiliary enterprises is recognized when goods or services are provided.

**Scholarships and fellowships:** Scholarships and fellowships are offered by the University to attract and retain students. The University offers scholarships and fellowships to students in the form of merit-based scholarships and need-based fellowships at the University's discretion.

**Income taxes:** The University is recognized as exempt from federal income taxes under section 501(c)(3) of the Internal Revenue Code. The University may be subject to federal and state income taxes on any net income from unrelated business activities. The University files a Form 990 (Return of Organization Exempt from Income Tax) annually and unrelated business income (UBI) is reported on Form 990-T, as appropriate. Management has evaluated their material tax positions, which include such matters as the tax-exempt status of the entity and various positions relative to potential sources of UBI. As of June 30, 2019 and 2018, there were no uncertain tax benefits identified and recorded as a liability.

**Operating and nonoperating activities:** The University has reported its activities as operating or nonoperating. Operating activities are an integral part of the programs, services and mission of the University. Nonoperating activities do not directly affect the programs and services of the University, such as contributions restricted for land, buildings and equipment or permanently restricted contributions. The difference between investment return and the spending rate is reported as a nonoperating activity.

**Asset retirement obligations:** The University recognizes the fair value of a liability for legal obligations associated with asset retirements in the period in which it is incurred, in accordance with authoritative accounting guidance regarding asset retirement obligations. The University has a liability recorded of approximately \$150,000 and \$153,000, for the years ended June 30, 2019 and 2018, respectively, which is included with accrued expenses on the statements of financial position.

**Concentration of credit risk:** The University had cash balances with financial institutions in excess of FDIC-insured limits during the year ended June 30, 2019. The University has not experienced any losses due to these concentrations.

### **Notes to Financial Statements**

# Note 1. Summary of Significant Accounting Policies and Related Matters (Continued)

**Fair value measurements:** In general, fair value measurements are based upon quoted market prices, where available. If quoted market prices are not available, fair value measurements are estimated using relevant market information and other assumptions as described in Note 12.

**Derivative financial instruments:** Changes in the fair value of derivatives during the year are reported in the statements of activities. The University's participation in interest rate swap agreements as described in Note 7 are considered derivative financial instruments and have been reported in the statements of financial position at June 30, 2019 and 2018, at fair value. Changes in the fair value of the University's participation in the agreements during the year are reported in the statements of activities as change in fair value of interest rate swap agreements. The net cash received or paid under the terms of the University's participation is reported as a component of interest expense.

**Reclassification:** Certain amounts on the statement of financial position and cash flows for the year ended June 30, 2018 have been reclassified to be consistent with the classifications adopted for the year ended June 30, 2019 with no effect on the change in net assets or total net assets.

**Subsequent events:** Subsequent events have been evaluated for potential recognition and disclosure through October 8, 2019, the date the financial statements were issued.

**Recent accounting pronouncements:** In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*, which changes presentation and disclosure requirements for nonprofit entities to provide more relevant information about their resources (and the changes in those resources) to donors, grantors, creditors and other users. These include qualitative and quantitative requirements in the following areas: net asset classes, investment return, expenses, liquidity and availability of resources and presentation of operating cash flows. The University adopted ASU 2016-14 during the year ended June 30, 2019 including retroactive application.

A summary of the net asset reclassifications due to ASU 2016-14 as of June 30, 2017, is as follows:

|  | ASU 2016-14 Classifications |                 |     |                 |               |  |  |
|--|-----------------------------|-----------------|-----|-----------------|---------------|--|--|
|  | ,                           | Without         |     | With            | _             |  |  |
|  | Don                         | or Restrictions | Dor | or Restrictions | Total         |  |  |
| As previously presented                | ,                           |                 |     |                 | _             |  |  |
| Unrestricted                           | \$                          | 19,192,387      | \$  | -               | \$ 19,192,387 |  |  |
| Temporarily restricted                 |                             | -               |     | 29,040,148      | 29,040,148    |  |  |
| Permanently restricted                 |                             | -               |     | 13,895,097      | 13,895,097    |  |  |
| Net assets as previously presented     |                             | 19,192,387      |     | 42,935,245      | 62,127,632    |  |  |
| Reclassifications to adopt ASU 2016-14 |                             |                 |     |                 |               |  |  |
| Capital gifts released                 |                             | 17,914,401      |     | (17,914,401)    | -             |  |  |
| Net assets, as reclassified at         |                             |                 |     |                 |               |  |  |
| June 30, 2017                          | \$                          | 37,106,788      | \$  | 25,020,844      | \$ 62,127,632 |  |  |

# Note 1. Summary of Significant Accounting Policies and Related Matters (Continued)

In addition, the adoption of ASU 2016-14 had the following impact on the statement of activities change in net assets for the year ended June 30, 2018:

|   | ASU 2016-14 Classifications |              |      |                |    |           |
|---|-----------------------------|--------------|------|----------------|----|-----------|
|   | V                           | Vithout      |      | With           |    |           |
|   | Donor                       | Restrictions | Dono | r Restrictions |    | Total     |
| Change in net assets, as previously presented |                             |              |      |                |    |           |
| Unrestricted                                  | \$                          | 16,952       | \$   | -              | \$ | 16,952    |
| Temporarily restricted                        |                             | -            |      | (187,010)      |    | (187,010) |
| Permanently restricted                        |                             | -            |      | 1,959,706      |    | 1,959,706 |
|   |                             | 16,952       |      | 1,772,696      |    | 1,789,648 |
| Reclassifications to adopt ASU 2016-14        |                             |              |      |                |    |           |
| Investment income                             |                             | (148,461)    |      | 148,461        |    | -         |
| Underwater endowments                         |                             | 805          |      | (805)          |    | -         |
| Net assets released from restriction          |                             | 505,612      |      | (505,612)      |    | -         |
| Change in net assets, as reclassified         | \$                          | 374,908      | \$   | 1,414,740      | \$ | 1,789,648 |

In May 2014, the FASB issued ASU No. 2014-09 as revised by ASU No. 2015-14, *Revenue from Contracts with Customers (Topic 606)*, requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard replaces most existing revenue recognition guidance in U.S. GAAP and permits the use of either a full retrospective or retrospective with cumulative effect transition method. The updated standard was effective for annual reporting periods beginning after December 31, 2017. The University adopted the ASU during the year ended June 30, 2019, including retroactive application.

The University evaluated the updated standard and its impact on the recognition of its revenue sources. Based on the evaluation including review of tuition and fees, the University determined the standard did not have an impact on the University's revenue recognition.

Students are billed tuition and fees prior to the term start date either at a fixed flat rate or on a per credit hour rate based on the program. Tuition, fees and credit hour rates are updated and published annually prior to each academic year. The University recognizes tuition revenue in the same academic year in which the performance obligation is satisfied. The academic year is finished prior to the University's fiscal year end. Adjustments to tuition revenue due to leave of absences or withdrawals are recorded when incurred. Student financial aid is applied prior to the term start dates for cohort programs and subsequent to the add or drop period for master's programs. Financial aid and financing utilized by students includes University scholarships, outside scholarships and loans, Federal Direct Loans, and campus-based federal and institutional loans. Balances due after financial aid is applied are considered to be past due if any portion of the receivable balance is outstanding after the start of the term to which the charges relate or payments are not received as agreed upon. Students with outstanding balances from a prior term are not able to register for future terms until the balance has been paid or the student has an agreed upon payment plan.

Sales and services of auxiliary enterprises are recorded at the point of sale. In addition included in auxiliary enterprises revenue are charges for room and board. Students are billed room and board prior to the term start date at a fixed fee. The University recognizes the room and board in the academic year in which the performance obligation is satisfied.

### **Notes to Financial Statements**

### Note 1. Summary of Significant Accounting Policies and Related Matters (Continued)

In June 2018, the FASB issued ASU No. 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*, that clarifies and improves the scope and accounting guidance around contributions of cash and other assets received and made by nonprofit organizations. The updated standard will be effective for annual periods beginning after December 15, 2018. The University is currently evaluating the potential impact that the adoption of this update will have on its financial reporting.

### Note 2. Contributions Receivable

Unconditional promises to give at June 30, 2019 and 2018, are summarized as follows:

| Restricted for time       \$ 40,292       \$ 51,422         Restricted for instruction and operational support       29,555       126,200         Restricted for student scholarships and services       89,681       128,500         Restricted for purchase or renovation of property and equipment       476,913       1,335,051         Gross unconditional promises to give       636,441       1,641,173         Less allowance for uncollectible unconditional promises       (4,078)       (12,571)         Less unamortized discount at rates from 1.01% to 2.73%       (11,778)       (41,270)         Net unconditional promises to give       \$ 620,585       \$ 1,587,332         Amount due in:       2019       2018         Less than one year       \$ 157,587       \$ 765,213         One year to five years       439,562       829,802         Over five years       39,292       46,158         Gross unconditional promises to give       \$ 636,441       \$ 1,641,173 |   |    | 2019     |    | 2018      |
|---|---|----|----------|----|-----------|
| Restricted for instruction and operational support       29,555       126,200         Restricted for student scholarships and services       89,681       128,500         Restricted for purchase or renovation of property and equipment       476,913       1,335,051         Gross unconditional promises to give       636,441       1,641,173         Less allowance for uncollectible unconditional promises       (4,078)       (12,571)         Less unamortized discount at rates from 1.01% to 2.73%       (11,778)       (41,270)         Net unconditional promises to give       \$ 620,585       \$ 1,587,332         Amount due in:       2019       2018         Less than one year       \$ 157,587       \$ 765,213         One year to five years       439,562       829,802         Over five years       39,292       46,158  | Restricted for time                                     | \$ | 40 292   | \$ | 51 422    |
| Restricted for student scholarships and services       89,681       128,500         Restricted for purchase or renovation of property and equipment       476,913       1,335,051         Gross unconditional promises to give       636,441       1,641,173         Less allowance for uncollectible unconditional promises       (4,078)       (12,571)         Less unamortized discount at rates from 1.01% to 2.73%       (11,778)       (41,270)         Net unconditional promises to give       \$ 620,585       \$ 1,587,332         Amount due in:       2019       2018         Less than one year       \$ 157,587       \$ 765,213         One year to five years       439,562       829,802         Over five years       39,292       46,158  |   | Ψ  | ,        | Ψ  |           |
| Restricted for purchase or renovation of property and equipment       476,913       1,335,051         Gross unconditional promises to give       636,441       1,641,173         Less allowance for uncollectible unconditional promises       (4,078)       (12,571)         Less unamortized discount at rates from 1.01% to 2.73%       (11,778)       (41,270)         Net unconditional promises to give       \$ 620,585       \$ 1,587,332         Amount due in:       2019       2018         Less than one year       \$ 157,587       \$ 765,213         One year to five years       439,562       829,802         Over five years       39,292       46,158  | •                 |    | •        |    | •         |
| Gross unconditional promises to give       636,441       1,641,173         Less allowance for uncollectible unconditional promises       (4,078)       (12,571)         Less unamortized discount at rates from 1.01% to 2.73%       (11,778)       (41,270)         Net unconditional promises to give       \$ 620,585       \$ 1,587,332         Amount due in:       2019       2018         Less than one year       \$ 157,587       \$ 765,213         One year to five years       439,562       829,802         Over five years       39,292       46,158  | •   |    | •        |    | •         |
| Less allowance for uncollectible unconditional promises       (4,078)       (12,571)         Less unamortized discount at rates from 1.01% to 2.73%       (11,778)       (41,270)         Net unconditional promises to give       \$ 620,585       \$ 1,587,332         Amount due in:       2019       2018         Less than one year       \$ 157,587       \$ 765,213         One year to five years       439,562       829,802         Over five years       39,292       46,158   |   |    |          |    |           |
| Less unamortized discount at rates from 1.01% to 2.73%       (11,778)       (41,270)         Net unconditional promises to give       \$ 620,585       \$ 1,587,332         2019       2018         Amount due in:       \$ 157,587       \$ 765,213         One year to five years       439,562       829,802         Over five years       39,292       46,158   | Gross unconditional promises to give                    |    | 636,441  |    | 1,641,173 |
| Net unconditional promises to give         \$ 620,585         \$ 1,587,332           2019         2018           Amount due in:         Less than one year         \$ 157,587         \$ 765,213           One year to five years         439,562         829,802           Over five years         39,292         46,158   | Less allowance for uncollectible unconditional promises |    | (4,078)  |    | (12,571)  |
| Amount due in:         2019         2018           Less than one year         \$ 157,587         \$ 765,213           One year to five years         439,562         829,802           Over five years         39,292         46,158  | Less unamortized discount at rates from 1.01% to 2.73%  |    | (11,778) |    | (41,270)  |
| Amount due in:       \$ 157,587 \$ 765,213         Less than one year       \$ 157,587 \$ 765,213         One year to five years       439,562 829,802         Over five years       39,292 46,158  | Net unconditional promises to give                      | \$ | 620,585  | \$ | 1,587,332 |
| Amount due in:       \$ 157,587 \$ 765,213         Less than one year       \$ 157,587 \$ 765,213         One year to five years       439,562 829,802         Over five years       39,292 46,158  |   |    |          |    |           |
| Less than one year       \$ 157,587       \$ 765,213         One year to five years       439,562       829,802         Over five years       39,292       46,158   |   |    | 2019     |    | 2018      |
| One year to five years       439,562       829,802         Over five years       39,292       46,158  | Amount due in:  |    |          |    | _         |
| Over five years 39,292 46,158   | Less than one year                                      | \$ | 157,587  | \$ | 765,213   |
| · · · · · · · · · · · · · · · · · · ·   | One year to five years                                  |    | 439,562  |    | 829,802   |
| Gross unconditional promises to give \$ 636,441 \$ 1,641,173  | Over five years   |    | 39,292   |    | 46,158    |
|   | Gross unconditional promises to give                    | \$ | 636,441  | \$ | 1,641,173 |

Included in gross unconditional promises to give are approximately \$373,000 and \$1,106,000 from members of the Board of Trustees, affiliates of the Board, and officers and employees of the University as of June 30, 2019 and 2018, respectively.

### Note 3. Liquidity

Total liquidity as of June 30, 2019

The University's financial assets available within one year from the statement of financial position date for general operating expenses are as follows as of June 30, 2019:

| Financial assets at year-end:                  |               |
|--|---------------|
| Cash and cash equivalents                      | \$<br>865,584 |
| Student and other receivables, net             | 1,205,892     |
| Contributions receivable, net                  | 141,731       |
| Short-term investments                         | 1,121,073     |
| Other investments appropriated for current use | <br>1,087,699 |
| Total financial assets as of June 30, 2019     | 4,421,979     |
| Add amount available on line of credit         | 5,000,000     |

9,421,979

### **Notes to Financial Statements**

### Note 3. Liquidity (Continued)

The University regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The University has various sources of liquidity at its disposal, including cash and cash equivalents, marketable debt and equity securities, and a \$5,000,000 line of credit with a bank with no outstanding borrowings at June 30, 2019. The line of credit expires annually (February 2020) and the University expects to renew. In addition to financial assets available to meet general expenditures over the next 12 months, the University operates with a balanced budget on a cash basis and anticipates collecting sufficient revenue to cover general expenditures not covered by donor-restricted resources.

For the purposes of analyzing resources available to meet general expenditures over a 12-month period, the University considers all expenditures related to its ongoing mission-related activities as well as the conduct of services undertaken to support those activities to be general expenditures.

The University's governing board has designated a portion of its resources to function as an endowment and for other purposes, which are not considered available. Those amounts are identified as net assets without restrictions, board-designated. These resources are invested for long-term appreciation and current income and may be spent at the discretion and approval of the Board of Trustees.

Note 4. Investments

The University's long-term investment portfolio at June 30, 2019 and 2018, consisted of the following:

|                              | 2019          | 2018          |
|------------------------------|---------------|---------------|
| Endowment investments:       |               |               |
| Equities; U.S. common stocks | \$ 3,338,161  | \$ 3,445,088  |
| Bonds:                       |               |               |
| Government securities        | 2,055,796     | 1,410,211     |
| Corporate bonds              | 1,350,428     | 1,290,414     |
| Equity mutual funds:         |               |               |
| U.S.—large cap               | 5,363,271     | 4,828,889     |
| Non-U.S.—large cap           | 5,018,775     | 4,967,404     |
| Fixed income mutual funds:   |               |               |
| U.S.—total return            | 2,706,256     | 1,377,979     |
| Non-U.S.—total return        | 1,054,686     | 1,014,339     |
| Alternative investments:     |               |               |
| Absolute return              | 2,316,033     | 3,753,767     |
| Private equity               | 1,002,728     | 873,217       |
| Real assets mutual fund      | 937,674       | 1,690,704     |
| Money market funds           | 590,296       | 370,104       |
|                              | 25,734,104    | 25,022,116    |
|                              |               |               |
| Nonendowment investments:    |               |               |
| Money market funds           | 968           | 362           |
| Other                        | 585,862       | 553,182       |
|                              | 586,830       | 553,544       |
|                              |               |               |
|                              | \$ 26,320,934 | \$ 25,575,660 |

### **Notes to Financial Statements**

### Note 4. Investments (Continued)

Investment income for the years ended June 30, 2019 and 2018, consisted of the following:

|                                  | 2019 |           | 2018            |
|----------------------------------|------|-----------|-----------------|
|                                  |      |           |                 |
| Interest and dividends           | \$   | 728,090   | \$<br>672,858   |
| Realized gains and losses, net   |      | (38,716)  | 615,733         |
| Unrealized gains and losses, net |      | 406,895   | 227,288         |
| Investment management fees       |      | (92,586)  | (87,592)        |
|                                  | \$   | 1,003,683 | \$<br>1,428,287 |

The investments of the University are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with such investments and the level of uncertainty related to changes in the value of such investments, it is at least reasonably possible that changes in risks in the near term would materially affect investment balances and the amounts reported in the financial statements.

### Note 5. Student Loans Receivable

The University makes uncollateralized loans to students based on financial need. Student loans are funded through federal government loan programs or institutional resources. Student loans receivable represented 0.79% and 0.98% of total assets as of June 30, 2019 and 2018, respectively.

At June 30, 2019 and 2018, student loans consisted of the following:

|  | 2019                      | 2018                      |
|--|---------------------------|---------------------------|
| Federal government programs Institutional programs | \$<br>1,153,934<br>87,798 | \$<br>1,419,114<br>88,723 |
|  | 1,241,732                 | 1,507,837                 |
| Less allowance for doubtful accounts:              |                           |                           |
| Beginning of the year                              | (354,120)                 | (290,533)                 |
| (Increases) decreases                              | 14,855                    | (63,587)                  |
| End of year  | (339,265)                 | (354,120)                 |
| Student loans receivable, net                      | \$<br>902,467             | \$<br>1,153,717           |

The University participates in the Perkins Loan federal revolving loan program. The availability of funds for loans under the program is dependent on reimbursements to the pool from repayments on outstanding loans. Effective July 1, 2018, the new loan disbursements under the Perkins Loan program were suspended. Funds advanced by the federal government are ultimately refundable to the government and are classified as liabilities in the statements of financial position. Outstanding loans cancelled under the program result in a reduction of the funds available for loan and a decrease in the liability to the government.

### **Notes to Financial Statements**

# Note 5. Student Loans Receivable (Continued)

At June 30, 2019 and 2018, the following amounts were past due under student loan programs:

|                             | 2019 |         |    | 2018    |
|-----------------------------|------|---------|----|---------|
| Past due 1-45 days          | \$   | 2,513   | \$ | 2,558   |
| Past due 45-105 days        |      | 1,239   | ·  | 450     |
| Past due more than 105 days |      | 395,507 |    | 411,585 |
| Total past due              | \$   | 399,259 | \$ | 414,593 |

Allowances for doubtful accounts are established based on prior collection experience and current economic factors which, in management's judgment, could influence the ability of loan recipients to repay the amounts per the loan terms. Federal student loans receivable are written off when deemed uncollectible and when student loans receivable may be assigned to the U.S. Department of Education. Institutional loan balances are written off only when they are deemed to be permanently uncollectible.

For each class of financing receivable, the following presents the recorded investment by credit quality indicator as of June 30, 2019:

|                          | Federal<br>Loans |                    | Institutional<br>Loans |                  | Total |                    |
|--------------------------|------------------|--------------------|------------------------|------------------|-------|--------------------|
| Performing Nonperforming | \$               | 814,669<br>339,265 | \$                     | 31,556<br>56,242 | \$    | 846,225<br>395,507 |
|                          | \$               | 1,153,934          | \$                     | 87,798           | \$    | 1,241,732          |

For each class of financing receivable, the following presents the recorded investment by credit quality indicator as of June 30, 2018:

|                          | <br>Federal<br>Loans       | Institutional<br>Loans |                  | Total |                      |
|--------------------------|----------------------------|------------------------|------------------|-------|----------------------|
| Performing Nonperforming | \$<br>1,064,526<br>354,588 | \$                     | 31,726<br>56,997 | \$    | 1,096,252<br>411,585 |
| -                        | \$<br>1,419,114            | \$                     | 88,723           | \$    | 1,507,837            |

For student loans, the credit quality indicator is performance determined by delinquency status (90 days or more past due). Delinquency status is updated monthly by the University's loan servicer. Federal Perkins Loans that are originated and serviced properly under U.S. Department of Education regulations can be assigned to the U.S. Department of Education when deemed no longer collectible. The University is not aware of any material amount of loans not properly originated or serviced under U.S. Department of Education regulations.

### **Notes to Financial Statements**

### Note 6. Land, Buildings and Equipment

Land, buildings and equipment at June 30, 2019 and 2018, consisted of the following:

|                               | 2019          | 2018          |
|-------------------------------|---------------|---------------|
|                               |               |               |
| Land                          | \$ 10,337,030 | \$ 10,312,939 |
| Buildings                     | 94,193,336    | 93,783,128    |
| Rental properties             | 846,343       | 766,546       |
| Vehicles                      | 364,264       | 362,137       |
| Equipment                     | 20,688,437    | 20,356,344    |
| Construction in progress      | 103,689       | 109,882       |
|                               | 126,533,099   | 125,690,976   |
| Less accumulated depreciation | 45,601,497    | 41,953,392    |
|                               | \$ 80,931,602 | \$ 83,737,584 |
|                               |               |               |

### Note 7. Notes, Bonds Payable and Line of Credit

Notes and bonds payable at June 30, 2019 and 2018, were comprised of the following:

|   | 2019          | 2018          |
|---|---------------|---------------|
| Iowa Higher Education Loan Authority (IHELA):           |               |               |
| Loan agreement maturing 2034 (A)                        | \$ 19,230,000 | \$ 19,660,000 |
| Loan agreement maturing 2035 (B) (F)                    | 11,930,000    | 12,435,000    |
| Loan agreements maturing 2021 and 2035 (C) (F)          | 5,515,000     | 6,650,000     |
| City of Altoona, loan agreement maturing 2022 (D) (F)   | 1,040,348     | 1,330,224     |
| City of Bondurant, loan agreement maturing 2035 (E) (F) | 6,320,000     | 6,820,000     |
|   | 44,035,348    | 46,895,224    |
| Unamortized bond discount and premium                   | (170,642)     | (169,888)     |
| Unamortized debt issuance costs                         | (577,512)     | (639,152)     |
|   | \$ 43,287,194 | \$ 46,086,184 |

- (A) The agreement dated February 1, 2015, and maturing October 1, 2034, was entered into by the University for the purpose of refunding an IHELA loan agreement, that was originally issued for the purpose of financing construction, improvement and equipping of various campus student housing, classroom, office and athletic facilities. Interest is payable semiannually on April 1 and October 1, and principal is payable annually beginning October 1, 2015. The bonds bear interest at rates ranging from 3.00% to 4.25%. The bonds are callable in whole or part by the borrower on or after October 2023. In accordance with the bond agreement, the University is required to maintain a debt service reserve fund which shall be used solely for the payment of principal and interest on the bonds, and the agreement provides for certain covenants including financial ratios. The agreement is collateralized by a real estate mortgage on specific land, buildings and equipment.
- (B) The agreement dated June 15, 2010, relates to the acquisition, construction, equipping and furnishing of a new student housing facility and related housing facility improvements, including parking. Interest is payable monthly, and principal is payable annually. The bond agreement has a variable rate formula adjusted to an index of 70% of one month LIBOR plus 1.90%, which is reset monthly (3.61% as of June 30, 2019).

### **Notes to Financial Statements**

### Note 7. Notes, Bonds Payable and Line of Credit (Continued)

As a strategy to maintain acceptable levels of exposure to the risk of changes in future cash flows due to interest rate fluctuations, the University entered into an interest rate swap agreement for the full amount of the loan. The agreement was effective July 2017 and provides for the University to receive interest from the counterparty at 70% of one-month LIBOR plus 1.90% and to pay interest to the counterparty at the fixed rate of 3.03% on the outstanding loan balance. The swap terminates on October 1, 2026. At June 30, 2019 and 2018, the fair value of the swap agreement was an asset of approximately \$44,000 and \$616,000, respectively.

(C) Tranche A—The agreement dated May 20, 2014, and maturing May 2035 relates to the renovation and construction of the Student Center. Interest is payable monthly with principal payments monthly beginning January 2020. The bond agreement has a variable interest rate indexed to 75% of one-month LIBOR plus 2.00% which is reset monthly (3.83% as of June 30, 2019). The variable rate formula may be adjusted beginning October 1, 2022. At both June 30, 2019 and 2018, the outstanding balance on this tranche was \$5,400,000.

As a strategy to maintain acceptable levels of exposure to the risk of changes in future cash flows due to interest rate fluctuations, the University entered into an interest rate swap agreement for the full amount of the loan. The agreement was effective June 1, 2014, and provides for the University to receive interest from the counterparty at 75% of one-month LIBOR plus 2.00% and to pay interest to the counterparty at a fixed rate of 4.052% on the outstanding loan balance. Under the agreement, the University pays or receives the net interest amount monthly, with the monthly settlements included in interest expense. The swap terminates October 1, 2022. At June 30, 2019 and 2018, the fair value of the swap agreement was a liability of approximately \$142,000 and \$6,500, respectively.

Tranche B—Also as a part of the agreement the University has additional proceeds available for drawdown, maturing May 2021, with maximum borrowings of \$8,000,000 for the purpose of financing the renovation and construction of the Student Center. Interest is payable monthly commencing upon the drawdown of funds and principal is payable annually beginning in October 2016. The bond agreement has a variable interest rate indexed to 75% of one-month LIBOR plus 2.00% which is reset monthly (3.83% as of June 30, 2019). At June 30, 2019 and 2018, the outstanding balance on this tranche was \$115,000 and \$1,250,000, respectively.

(D) The agreement dated October 31, 2002, was amended on March 1, 2012, with the refunding and reissuance of outstanding bonds totaling \$2,924,672. The loan relates to the acquisition, construction, equipping and furnishing of a new student housing facility and related housing facility improvements including, but not limited to, parking and general improvements to the facilities and campus of the University. Interest and principal are payable monthly, the loan agreement has a variable interest rate indexed to 70% of one-month LIBOR plus 2.10% which is reset monthly (3.81% as of June 30, 2019), and matures on October 15, 2022.

As a strategy to maintain acceptable levels of exposure to the risk of changes in future cash flows due to interest rate fluctuations, the University entered into an interest rate swap agreement for the full amount of the loan. The agreement provides for the University to receive interest from the counterparty at 70% of one-month LIBOR plus 2.10% and to pay interest to the counterparty at a fixed rate of 3.66% on the outstanding loan balance. Under the agreement, the University pays or receives the net interest amount monthly, with the monthly settlements included in interest expense. The swap terminates October 1, 2022. At June 30, 2019 and 2018, the fair value of the swap agreement was a liability of approximately \$6,000 and an asset of approximately \$8,000, respectively.

### **Notes to Financial Statements**

### Note 7. Notes, Bonds Payable and Line of Credit (Continued)

(E) The agreement dated May 1, 2012, and maturing October 1, 2035, relates to the construction, improving and equipping of an addition to an existing student residence hall and related campus improvements including, but not limited to, parking and general improvements to the facilities and campus of the University. Interest is payable monthly and principal is payable annually. The loan agreement has a variable interest rate indexed to 70% of one-month LIBOR plus 2.10% which is reset monthly (3.81% as of June 30, 2019). The variable rate formula may be adjusted beginning October 1, 2022.

As a strategy to maintain acceptable levels of exposure to the risk of changes in future cash flows due to interest rate fluctuations, the University entered into an interest rate swap agreement for the full amount of the loan. The agreement provides for the University to receive interest from the counterparty at 70% of one-month LIBOR plus 2.10% and to pay interest to the counterparty at a fixed rate of 3.75% on the outstanding loan balance. Under the agreement, the University pays or receives the net interest amount monthly, with the monthly settlements included in interest expense. The swap terminates October 1, 2022. At June 30, 2019 and 2018, the fair value of the swap agreement was a liability of approximately \$90,000 and an asset of approximately \$53,000, respectively.

(F) The agreement is collateralized by a real estate mortgage on the project and other specified campus property as specified in the Real Estate Mortgage, Security Agreement and Fixture Financing Statement and provides for certain covenants including financial ratios as specified in the Continuing Covenant Agreement dated March 15, 2012, and amended May 20, 2014.

Interest expense totaled approximately \$1,675,000 and \$1,760,000, for the years ended June 30, 2019 and 2018, respectively, under these obligations. The University capitalizes interest as a component of the cost of construction in progress. No interest was capitalized during the years ended June 30, 2019 and 2018.

Debt issuance costs are amortized by the effective interest method over the term of the related debt and are netted against notes and bonds payable.

Maturities of notes and bonds payable for the years ending June 30 are approximately: 2020 \$1,943,000; 2021 \$1,898,000; 2022 \$1,968,000; 2023 \$6,209,000; 2024 \$1,702,000 and thereafter, \$30,315,000.

The University has a \$5,000,000 line of credit with a bank with an expiration date of February 28, 2020. Borrowings of none and \$1,500,000 were outstanding at June 30, 2019 and 2018, respectively. The interest rate on this line of credit is 0.50% below the prime rate with a 3.50% floor (5.00% at June 30, 2019). Interest expense totaled approximately \$8,000 and \$3,600 for the years ending June 30, 2019 and 2018, respectively, under the line of credit.

### Note 8. Retirement Plans

The University has a defined contribution plan covering academic and nonacademic personnel. The University also participates in the defined contribution plans of the Evangelical Lutheran Church in America for its clergy personnel. Retirement plan expense for the years ended June 30, 2019 and 2018, totaled approximately \$950,000 and \$905,000, respectively.

The University also provides employees the opportunity to defer current compensation under both a 403(b) and a 457(b) plan. Although the University makes no contributions to these plans, the 457(b) plan assets and related liability to employees totaled approximately \$586,000 and \$551,000 at June 30, 2019 and 2018, respectively, and are included on the University's statements of financial position.

### **Notes to Financial Statements**

### Note 9. Endowment Fund and Net Asset Classifications

The University's Endowment Fund consists of various donor restricted endowment funds and funds designated as endowment, quasi-endowment, by the Board of Trustees. Net assets associated with endowment funds, including funds designated to function as endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

The University has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) adopted by the 2008 lowa legislature as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, Grand View University classifies net assets as with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified as permanently restricted is also included in net assets with donor restriction and is temporarily restricted until those amounts are appropriated for expenditure by the University in a manner consistent with the standard of prudence prescribed by the State of Iowa in its enacted version of UPMIFA. In accordance with UPMIFA, the University considers the following factors in making a determination to appropriate or accumulate donorrestricted endowment funds: (1) the duration and preservation of the Endowment Fund; (2) the purposes of the University and the donor-restricted Endowment Fund; (3) general economic conditions; (4) the possible effect of inflation and deflation; (5) the expected total return from income and the appreciation of investments; (6) other resources of the University; and (7) the investment policies of the University.

The University has adopted investment and spending policies for its Endowment Fund. The objective of these policies is to provide the University a predictable funding stream for its programs while protecting the purchasing power of the Endowment Fund. To satisfy its long-term rate-of-return objective, the University expects to maintain appropriate diversification among equity, fixed income and alternative investment allocations as stipulated by its investment policy. The purpose is to moderate the overall investment risk of the Endowment Fund.

The Board of Trustees of Grand View University may appropriate for expenditure or accumulate so much of the Endowment Fund as the University determines is prudent for the uses, benefits, purposes and duration for which the Endowment Fund is established. The amount appropriated, the spending policy, is a Board approved percentage applied to the average fair value of the endowment fund assets during the prior three-year period. In cases where the fair value of endowment fund assets fall below the original value of the gifts donated to the permanent endowment, the Board has determined that no funds shall be appropriated. The Board approved spending percentage was 5.50% of a three-year moving average of endowment assets for both the fiscal years ended June 30, 2019 and 2018.

# **Notes to Financial Statements**

# Note 9. Endowment Fund and Net Asset Classifications (Continued)

Endowment net assets as of June 30, 2019, were as follows:

|   | Without |                | With                       |            |               |
|---|---------|----------------|----------------------------|------------|---------------|
|   | Dono    | r Restrictions | ictions Donor Restrictions |            | Total         |
| Donor restricted endowment funds:         |         |                |                            |            | _             |
| Instruction and operational support       | \$      | -              | \$                         | 8,771,949  | \$ 8,771,949  |
| Student scholarships and services         |         | -              |                            | 12,034,184 | 12,034,184    |
| Institutional support                     |         | -              |                            | 251,777    | 251,777       |
| Academic support                          |         | -              |                            | 237,424    | 237,424       |
| Property, plant and equipment             |         | -              |                            | 36,458     | 36,458        |
| General endowment                         |         | -              |                            | 2,933,204  | 2,933,204     |
| Board designated (quasi) endowment funds: |         |                |                            |            |               |
| Instruction and operational support       |         | 1,513,191      |                            | -          | 1,513,191     |
| Total endowment funds                     | \$      | 1,513,191      | \$                         | 24,264,996 | \$ 25,778,187 |

Endowment net assets as of June 30, 2018, were as follows:

|   | Without |                | With |                 |    |            |
|---|---------|----------------|------|-----------------|----|------------|
|   | Dono    | r Restrictions | Done | or Restrictions |    | Total      |
| Donor restricted endowment funds:         |         |                |      |                 |    |            |
| Instruction and operational support       | \$      | -              | \$   | 8,297,309       | \$ | 8,297,309  |
| Student scholarships and services         |         | -              |      | 9,820,048       |    | 9,820,048  |
| Institutional support                     |         | -              |      | 1,755,418       |    | 1,755,418  |
| Academic support                          |         | -              |      | 240,479         |    | 240,479    |
| General endowment                         |         | -              |      | 3,404,649       |    | 3,404,649  |
| Board designated (quasi) endowment funds: |         |                |      |                 |    |            |
| Instruction and operational support       |         | 1,506,770      |      | -               |    | 1,506,770  |
| Total endowment funds                     | \$      | 1,506,770      | \$   | 23,517,903      | \$ | 25,024,673 |

# **Notes to Financial Statements**

# Note 9. Endowment Fund and Net Asset Classifications (Continued)

The changes in endowment net assets for the year ended June 30, 2019, were as follows:

| Without With Restrictions Donor Restrictions |            |               |
|--|------------|---------------|
| \$   | 23,517,903 | \$ 25,024,673 |
|  | 225 222    | 222.224       |
|  | 605,293    | 633,091       |
|  | 247,836    | 274,789       |
|  | 853,129    | 907,880       |
|  | 794,713    | 808,776       |
|  |            |               |
|  | (900,749)  | (963,142)     |
|  |            |               |
| \$   | 24,264,996 | \$ 25,778,187 |
|  | <u> </u>   |               |

The changes in endowment net assets for the year ended June 30, 2018, were as follows:

|  |     | Without         |     | With             |               |
|--|-----|-----------------|-----|------------------|---------------|
|  | Don | or Restrictions | Dor | nor Restrictions | Total         |
| Endowment net assets, beginning of year                                | \$  | 1,181,999       | \$  | 21,431,159       | \$ 22,613,158 |
| Investment return:   |     |                 |     |                  |               |
| Investment income (loss)   |     | (79,536)        |     | 659,413          | 579,877       |
| Net appreciation (depreciation)  |     | ,               |     |                  |               |
| (realized and unrealized)  |     | 32,836          |     | 724,256          | 757,092       |
| Total investment return  |     | (46,700)        |     | 1,383,669        | 1,336,969     |
| Gifts  |     | -               |     | 1,959,706        | 1,959,706     |
| Net assets released from restrictions Appropriation of endowment funds |     | 433,764         |     | (433,764)        | -             |
| (for expenditure)  |     | (62,293)        |     | (822,867)        | (885,160)     |
| Endowment net assets, end of year                                      | \$  | 1,506,770       | \$  | 23,517,903       | \$ 25,024,673 |

### **Notes to Financial Statements**

### Note 9. Endowment Fund and Net Asset Classifications (Continued)

From time to time, the fair value of endowment funds associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the University to retain as a fund of perpetual duration, underwater endowments. As of June 30, 2019 and 2018, \$1,138 and \$805, respectively, of the University's donor restricted endowment funds were underwater. As of June 30, 2019 and 2018, the fair value of the underwater endowment funds were \$95,139 and \$1,576,560 on original gift amounts of \$96,277 and \$1,577,365, respectively.

### Note 10. Net Assets With Donor Restrictions

Net assets with donor restrictions consisted of the following at June 30, 2019 and 2018:

|   |      | 2019       | 2018             |
|---|------|------------|------------------|
| Gifts and other unexpended amounts available for:   |      |            |                  |
| Instruction and operational support   | \$   | 3,538,791  | \$<br>3,507,391  |
| Student scholarships and services   |      | 2,510,117  | 2,572,091        |
| Purchase or renovation of property and equipment  |      | 620,696    | 1,460,881        |
| Institutional support   |      | 3,083,667  | 3,345,931        |
| Time restrictions   |      | 119,230    | 128,251          |
|   |      | 9,872,501  | 11,014,545       |
| Gifts restricted to be held in perpetuity for which income is restricted for the following: |      |            |                  |
| Instruction and operational support   |      | 5,367,556  | 5,367,556        |
| Student scholarships and services   |      | 10,169,316 | 9,407,752        |
| Institutional support   |      | 37,312     | 37,312           |
| Academic support  |      | 100,000    | 100,000          |
| Maintenance of property and equipment   |      | 35,305     | 11,530           |
| General endowment   |      | 506,263    | 496,889          |
|   |      | 16,215,752 | 15,421,039       |
|   | \$ 2 | 26,088,253 | \$<br>26,435,584 |

The University's net assets restricted in perpetuity for the years ended June 30, 2019 and 2018 are \$16,215,752 and \$15,854,803, respectively.

### **Notes to Financial Statements**

### Note 11. Net Assets Released from Donor Restrictions

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors and appropriated by the University for the years ended June 30, 2019 and 2018, as follows:

|  | 2019 |           |    | 2018      |  |
|--|------|-----------|----|-----------|--|
| Instruction and operational support              | \$   | 866,059   | \$ | 832,294   |  |
| Student scholarships and services                |      | 1,272,534 |    | 1,738,311 |  |
| Purchase or renovation of property and equipment |      | 1,307,004 |    | 904,073   |  |
| Institutional support                            |      | 522,922   |    | 340,717   |  |
|  |      | 3,968,519 |    | 3,815,395 |  |
| Time restrictions                                |      | 4,375     |    | 12,716    |  |
|  | \$   | 3,972,894 | \$ | 3,828,111 |  |

### Note 12. Fair Value Measurements

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. Authoritative accounting guidance requires the use of valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable, meaning those that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from independent sources, or unobservable, meaning those that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. In that regard, authoritative accounting guidance establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

- **Level 1:** Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
- **Level 2:** Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- **Level 3:** Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

There have been no changes in valuation techniques used for any assets or liabilities measured at fair value during the year ended June 30, 2019.

# **Notes to Financial Statements**

# Note 12. Fair Value Measurements (Continued)

Financial assets and financial liabilities measured at fair value on a recurring basis as of June 30, 2019 and 2018, are as follows:

|                                    | June 30, 2019 |            |                          |                 |                                 |           |                             |           |  |  |
|------------------------------------|---------------|------------|--------------------------|-----------------|---------------------------------|-----------|-----------------------------|-----------|--|--|
|                                    | Quoted Prices |            |                          |                 |                                 |           |                             |           |  |  |
|                                    |               |            | in Active<br>Markets for |                 | Significant Other<br>Observable |           | Significant<br>Unobservable |           |  |  |
|                                    |               |            |                          |                 |                                 |           |                             |           |  |  |
|                                    |               |            | lo                       | dentical Assets |                                 | Inputs    |                             | Inputs    |  |  |
|                                    |               | Total      |                          | (Level 1)       |                                 | (Level 2) |                             | (Level 3) |  |  |
| Investments:                       |               |            |                          |                 |                                 |           |                             |           |  |  |
| Equities:                          |               |            |                          |                 |                                 |           |                             |           |  |  |
| U.S. common stocks                 | \$            | 3,338,161  | \$                       | 3,338,161       | \$                              | -         | \$                          | -         |  |  |
| Bonds:                             |               |            |                          |                 |                                 |           |                             |           |  |  |
| Government securities              |               | 4,155,267  |                          | -               |                                 | 4,155,267 |                             | -         |  |  |
| Corporate bonds                    |               | 1,350,428  |                          | -               |                                 | 1,350,428 |                             | -         |  |  |
| Equity mutual funds:               |               |            |                          |                 |                                 |           |                             |           |  |  |
| U.S.—large cap                     |               | 5,363,271  |                          | 5,363,271       |                                 | -         |                             | -         |  |  |
| Non-U.S.—large cap                 |               | 5,018,775  |                          | 5,018,775       |                                 | -         |                             | -         |  |  |
| Fixed income mutual funds:         |               |            |                          |                 |                                 |           |                             |           |  |  |
| U.S.—total return                  |               | 2,706,256  |                          | 2,706,256       |                                 | -         |                             | -         |  |  |
| Non-U.S.—total return              |               | 1,054,686  |                          | 1,054,686       |                                 | -         |                             | -         |  |  |
| Real assets mutual funds           |               | 605,037    |                          | 605,037         |                                 | -         |                             | -         |  |  |
| Other                              |               | 585,862    |                          | -               |                                 | 585,862   |                             | -         |  |  |
|                                    |               | 24,177,743 | \$                       | 18,086,186      | \$                              | 6,091,557 | \$                          | -         |  |  |
| Alternative investments, valued at |               |            |                          |                 |                                 |           |                             |           |  |  |
| net asset value:                   |               |            |                          |                 |                                 |           |                             |           |  |  |
| Private equity                     |               | 1,002,728  |                          |                 |                                 |           |                             |           |  |  |
| Absolute return                    |               | 2,648,670  |                          |                 |                                 |           |                             |           |  |  |
|                                    |               | 3,651,398  | _                        |                 |                                 |           |                             |           |  |  |
| Total investments at fair value    | \$            | 27,829,141 | =                        |                 |                                 |           |                             |           |  |  |
| Liability, interest rate swaps     | \$            | 193,812    | \$                       | -               | \$                              | 193,812   | \$                          | -         |  |  |

Note 12. Fair Value Measurements (Continued)

|                                    | June 30, 2018 |            |           |                 |                   |            |                        |   |  |
|------------------------------------|---------------|------------|-----------|-----------------|-------------------|------------|------------------------|---|--|
|                                    | Quoted Prices |            |           |                 |                   |            |                        |   |  |
|                                    |               |            |           | in Active       | Significant Other |            | Significant            |   |  |
|                                    |               |            |           | Markets for     |                   | Observable | Unobservable<br>Inputs |   |  |
|                                    |               |            | lo        | dentical Assets |                   | Inputs     |                        |   |  |
|                                    | Total         |            | (Level 1) |                 | (Level 2)         |            | (Level 3)              |   |  |
| Investments:                       |               |            |           |                 |                   |            |                        |   |  |
| Equities:                          |               |            |           |                 |                   |            |                        |   |  |
| U.S. common stocks                 | \$            | 3,445,088  | \$        | 3,445,088       | \$                | -          | \$                     | - |  |
| Bonds:                             |               |            |           |                 |                   |            |                        |   |  |
| Government securities              |               | 3,414,854  |           | -               |                   | 3,414,854  |                        | - |  |
| Corporate bonds                    |               | 1,290,414  |           | -               |                   | 1,290,414  |                        | - |  |
| Equity mutual funds:               |               |            |           |                 |                   |            |                        |   |  |
| U.S.—large cap                     |               | 4,828,889  |           | 4,828,889       |                   | -          |                        | - |  |
| Non-U.S.—large cap                 |               | 4,967,404  |           | 4,967,404       |                   | -          |                        | - |  |
| Fixed income mutual funds:         |               |            |           |                 |                   |            |                        |   |  |
| U.S.—total return                  |               | 1,377,979  |           | 1,377,979       |                   | -          |                        | - |  |
| Non-U.S.—total return              |               | 1,014,339  |           | 1,014,339       |                   | -          |                        | - |  |
| Absolute return mutual funds       |               | 802,781    |           | 802,781         |                   | -          |                        | - |  |
| Real assets mutual funds           |               | 1,690,704  |           | 1,690,704       |                   | -          |                        | - |  |
| Other                              |               | 553,182    |           | -               |                   | 553,182    |                        | - |  |
|                                    |               | 23,385,634 | \$        | 18,127,184      | \$                | 5,258,450  | \$                     | - |  |
| Alternative investments, valued at |               |            |           |                 |                   |            |                        |   |  |
| net asset value:                   |               |            |           |                 |                   |            |                        |   |  |
| Private equity                     |               | 873,217    |           |                 |                   |            |                        |   |  |
| Absolute return                    |               | 2,950,986  |           |                 |                   |            |                        |   |  |
|                                    |               | 3,824,203  | <u>-</u>  |                 |                   |            |                        |   |  |
| Total investments at fair value    | \$            | 27,209,837 | =         |                 |                   |            |                        |   |  |
| Asset, interest rate swaps         | \$            | 670,383    | \$        |                 | \$                | 670,383    | \$                     |   |  |

During the year ended June 30, 2019, the University did not make significant transfers between Level 1, 2 or 3 assets and liabilities.

Investments are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available in an active market (Level 1). If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flow (Level 2).

The interest rate swaps are valued using a discounted cash flow model that uses verifiable yield curve inputs to calculate the fair value and is classified within Level 2 of the valuation hierarchy. This method is not dependent on the input of any significant judgments or assumptions by management.

Alternative investments are valued at the NAV of units held by the University in each account at year end. The methods used to measure NAV may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, the University believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine fair value could result in a different fair value measurement at the reporting date. Alternative investments are valued at NAV using the practical expedient.

### **Notes to Financial Statements**

# Note 12. Fair Value Measurements (Continued)

The following table provides a summary of information for alternative investments, measured at fair value using a net asset value per share, or equivalent, as of June 30:

|  | <br>Fair Value               |      |                      |  |
|--|------------------------------|------|----------------------|--|
| Description                            | 2019                         | 2018 |                      |  |
| Private equity (A) Absolute return (B) | \$<br>1,002,728<br>2,648,670 | \$   | 873,217<br>2,950,986 |  |
| <b>`</b>                               | \$<br>3,651,398              | \$   | 3,824,203            |  |

- (A) These funds represent investments in projects and companies that own energy assets, primarily in the form of senior private debt in the United States and Canada. These funds offer no liquidation.
- (B) These funds represent investments in public and private real estate debt, infrastructure and hedge funds. At June 30, 2019, approximately \$993,000 of the funds are subject to quarterly redemptions with notice provided 30 days before quarter end. At June 30, 2019 and 2018, approximately \$757,000 and \$1,436,000, respectively, of the funds are subject to quarterly redemptions with notice provided 95 days before quarter end. At June 30, 2019 and 2018, approximately \$565,000 and \$1,097,000, respectively, of the funds are subject to quarterly redemptions with 65-days notice and contain a 25% investor level gate per quarter. No liquidation is offered on approximately \$333,000 and \$419,000 of the funds at June 30, 2019 and 2018, respectively.

The University had unfunded commitments towards illiquid private equity funds totaling approximately \$2,048,000 and \$2,177,000 as of June 30, 2019 and 2018, respectively.

Alternative investments are redeemable with the investee fund at NAV under the original terms of the subscription agreement. Due to the nature of these investments, changes in market conditions and the overall economic environment may significantly impact the NAV of the funds, and therefore the value of the University's interest. It is therefore reasonably possible that, if the University were to sell all or a portion of these investments, the transaction value could be significantly different than the fair value reported as of June 30.

### Note 13. Commitments

The University guarantees a loan and security agreement whereby the bank will periodically advance funds to the Iowa Student Loan Liquidity Corporation (the Corporation) for the purpose of providing funds to the Corporation to make private student loans to students attending the University under the Bridges Private Student Loans Program. The program was discontinued after the 2015-2016 academic year. The University has guaranteed 100% of the outstanding principal balance on the loan and security agreement. The University is liable for this obligation upon an event of default or the maturity date of June 30, 2040. As of June 30, 2019 and 2018, \$144,000 and \$147,000, respectively, remains outstanding on the loan and security agreement.

### **Notes to Financial Statements**

### Note 14. Functional Classification of Expenses

The following reflects the classification of the University's expenses, by both the underlying nature of the expense and function, for the years ended June 30, 2019 and 2018. An individual expense is allocated to the underlying activity through which it was incurred. Depreciation, general maintenance and interest expense are allocated on a reasonable basis which has been consistently applied based on actual usage or project purpose. Fundraising expenses for the University consist of development, alumni, grant services and capital campaign costs.

|                               | 2019          |              |                 |              |               |              |             |               |               |  |
|-------------------------------|---------------|--------------|-----------------|--------------|---------------|--------------|-------------|---------------|---------------|--|
|                               |               |              | Program Service | In           |               |              |             |               |               |  |
|                               |               |              |                 |              | Total         |              | Total       |               |               |  |
|                               | Instruction   | Academic     | Student         |              | Program       | Supporting   |             | Institutional | Total         |  |
|                               | and Research  | Support      | Services        | Auxiliary    | Services      | Activities   | Fundraising | Support       | Expenses      |  |
|                               |               |              |                 |              |               |              |             |               |               |  |
| Salaries and benefits         | \$ 9,333,945  | \$ 2,076,991 | \$ 4,045,072    | \$ 325,029   | \$ 15,781,037 | \$ 3,887,757 | \$ 648,151  | \$ 4,535,908  | \$ 20,316,945 |  |
| Services, supplies and other  | 743,121       | 731,000      | 2,280,262       | 3,007,624    | 6,762,007     | 2,242,641    | 136,928     | 2,379,569     | 9,141,576     |  |
| Facilities operations         | 795,503       | 143,333      | 508,586         | 795,337      | 2,242,759     | 107,267      | 6,530       | 113,797       | 2,356,556     |  |
| Depreciation and amortization | 969,412       | 165,440      | 647,777         | 1,789,306    | 3,571,935     | 155,736      | 13,246      | 168,982       | 3,740,917     |  |
| Interest                      | 315,297       | 15,236       | 318,709         | 996,973      | 1,646,215     | 33,952       | 2,558       | 36,510        | 1,682,725     |  |
| Total expenses                | \$ 12,157,278 | \$ 3,132,000 | \$ 7,800,406    | \$ 6,914,269 | \$ 30,003,953 | \$ 6,427,353 | \$ 807,413  | \$ 7,234,766  | \$ 37,238,719 |  |

|                               | 2018             |              |              |              |               |              |                       |               |               |  |
|-------------------------------|------------------|--------------|--------------|--------------|---------------|--------------|-----------------------|---------------|---------------|--|
|                               | Program Services |              |              |              |               |              | Institutional Support |               |               |  |
|                               |                  |              |              |              | Total         |              |                       | Total         |               |  |
|                               | Instruction      | Academic     | Student      |              | Program       | Supporting   |                       | Institutional | Total         |  |
|                               | and Research     | Support      | Services     | Auxiliary    | Services      | Activities   | Fundraising           | Support       | Expenses      |  |
| Salaries and benefits         | \$ 9,102,906     | \$ 1,842,047 | \$ 3,685,823 | \$ 348,234   | \$ 14,979,010 | \$ 4,040,295 | \$ 619,333            | \$ 4,659,628  | \$ 19,638,638 |  |
| Services, supplies and other  | 665,074          | 651,307      | 2,255,861    | 2,957,201    | 6,529,443     | 2,226,329    | 138,479               | 2,364,808     | 8,894,251     |  |
| Facilities operations         | 752,286          | 135,589      | 583,656      | 744,933      | 2,216,464     | 95,022       | 8,541                 | 103,563       | 2,320,027     |  |
| Depreciation and amortization | 982,029          | 167,322      | 656,630      | 1,802,710    | 3,608,691     | 157,544      | 13,398                | 170,942       | 3,779,633     |  |
| Interest                      | 329,023          | 15,634       | 327,086      | 1,063,547    | 1,735,290     | 31,021       | 2,600                 | 33,621        | 1,768,911     |  |
| Total expenses                | \$ 11,831,318    | \$ 2,811,899 | \$ 7,509,056 | \$ 6,916,625 | \$ 29,068,898 | \$ 6,550,211 | \$ 782,351            | \$ 7,332,562  | \$ 36,401,460 |  |